

**TEREOS SCA****UPDATE ON CURRENT TRADING****FRANCE — April 12, 2021.**

Tereos SCA (“Tereos”) today provides an update on current trading.

*Trading Update*

In the months of January and February 2021, despite the COVID-19 pandemic situation, we have maintained a sustained level of activity at all our plants, while complying with all necessary measures to protect our employees, and have not experienced disruptions or delays in our production activities.

For the two-month period ended February 28, 2021, our revenue was €648.4 million, a decrease of €155.2 million, or 19.3%, compared to €803.6 million for the two-month period ended February 29, 2020. At constant exchange rates, our revenue for the two-month period ended February 28, 2021 decreased by 13.5% compared to the two-month period ended February 29, 2020, reflecting the impact of the depreciation of the Brazilian real against the euro. This decrease resulted mainly from the decrease in volumes sold in all our divisions including trading, in particular in our Sugar & Renewables Europe division as a consequence of the exceptionally low 2020 beet crop, which experienced a 26% decrease in yield compared to the historical average. This was partially offset by increasing sugar prices in Europe. Moreover, in Brazil, the sugarcane volume crushed by our seven plants was the highest ever recorded by our Brazilian operations, reaching 20.9 million tonnes in the 2020/21 crop season.

From a market perspective, we expect that there will be upward pressure on world sugar prices as a result of supply constraints arising from a delay in the announcement of India’s sugar export policy and failing crops in Thailand, Europe and Central America, combined with strong Chinese and Indonesian demand and an improved macroeconomic environment as a result of the increased expectations for a resolution of the COVID-19 pandemic. In Europe, the sugar beet crop has suffered from a widespread decline in volumes and yields caused by unfavorable weather conditions, attacks from bio-aggressors (notably the beet yellows virus in France) and a decline in harvested surface areas. As a result, the European Union is expected to remain in a sugar deficit position at approximately 2.0 million tonnes over the next crop year.

With regard to our Starch, Sweeteners & Renewables division, the commercial strategy in place until 2020 led to an increase in volumes at the expense of profitability, notably in the three months ended December 31, 2020. The negative impact of this strategy is expected to extend in the fourth quarter and lead to lower Adjusted EBITDA in this division on a full year basis compared to the financial year ended March 31, 2020. Several changes, including a review of the division’s commercial strategy and the replacement of a top manager, have already been undertaken and are expected to lead to initial improvement in the following quarters. In addition, the Group is in the process of conducting a more granular assessment which will lead to an expanded action plan for the medium term.

We further expect, based on preliminary management estimates, that our Adjusted EBITDA for the year ended March 31, 2021 will be significantly greater than our Adjusted EBITDA for the year ended March 31, 2020, primarily due to strong overall pricing in the Sugar & Renewables Europe division as well as strong volumes and strong pricing in the Sugar & Renewables International division, partly offset by the impact of the accounting translation of the Brazilian real depreciation against the euro, the yellows virus impact on our Sugar & Renewables Europe division and the lower margins in our Starch, Sweeteners & Renewables division, demonstrating the resilience of our business model in the context of a challenging year. In terms of timing, the impact of some of these aforementioned items is expected to materialize in the fourth quarter of the year ended March 31, 2021, and, as a result, is expected to have a negative impact on our quarter over quarter EBITDA growth.

As a consequence, we expect our Adjusted EBITDA for the year ending March 31, 2021 to be significantly lower than our Adjusted EBITDA for the twelve months ended December 31, 2020. Based on management estimates, excluding (i) the positive impact of certain specific items such as non-recurring items in the three months ended March 31, 2020, (ii) the negative impact of the valuation of non-cash inventories related to lower capacity utilization as result of the yellows virus in our Sugar &

Renewables Europe division in the three months ended March 31, 2021 and (iii) unfavorable foreign exchange rate impacts in the same period, our estimated Adjusted EBITDA for the year ended March 31, 2021 would be similar to our Adjusted EBITDA for the twelve months ended December 31, 2020.

As of February 28, 2021, our net debt was €2,631.5 million, a decrease of €36.0 million compared to €2,667.6 million as of December 31, 2020.

Tereos has uploaded to its website [www.tereos.com](http://www.tereos.com) a document with further information.

## Enquiries

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This announcement contains inside information within the meaning of Regulation (EU) No 596/2014 of 16 April 2014 on market abuse.

The unaudited preliminary financial results for the months of January and February 2021 presented above are derived from Tereos' accounting records and are the responsibility of Tereos' management. The estimated Adjusted EBITDA trend information for the year ended March 31, 2021 referred to above has been prepared by, and is the responsibility of, Tereos' management and represents management's current beliefs, expectations, assumptions, to the best of management's knowledge and opinion as of the date of this announcement. This information has not been audited, reviewed, examined, compiled, nor have any agreed-upon procedures been applied by PricewaterhouseCoopers Audit and Ernst & Young Audit, Tereos' independent auditors, with respect thereto. Accordingly, PricewaterhouseCoopers Audit and Ernst & Young Audit do not express an opinion or any other form for assurance with respect thereto. The reports of PricewaterhouseCoopers Audit and Ernst & Young Audit relate to Tereos' previously issued consolidated financial statements. It does not extend to the unaudited preliminary financial results and Adjusted EBITDA estimates for the periods presented in this announcement and should not be read to do so. You should not place undue reliance on such unaudited preliminary financial results and Adjusted EBITDA estimates. Tereos' preliminary unaudited financial results and Adjusted EBITDA estimates are based upon a number of assumptions and judgments that are subject to inherent uncertainties and are subject to change and are not intended to be a comprehensive statement of our financial or operational results for the periods presented. Although Tereos believes the management estimates and unaudited preliminary financial information and the assumptions on which they are based to be reasonable, Tereos' preliminary financial results and Adjusted EBITDA estimates are subject to change, and are not intended to be a comprehensive statement of its financial or operational results for the periods presented above.

## Forward-looking statements

This press release may include forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "expects", "intends", "may", "will" or "should" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts and include statements regarding Tereos' or its affiliates' intentions, beliefs or current expectations concerning, among other things, Tereos' or its affiliates' results of operations, financial condition, liquidity, prospects, growth, strategies and the industries in which they operate. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Readers are cautioned that forward-looking statements are not guarantees of future performance and that Tereos' or its affiliates' actual results of operations, financial condition and liquidity, and the development of the industries in which they operate may differ materially from those made in or suggested by the forward-looking statements contained in this press release. In addition, even if Tereos' or its affiliates' results of operations, financial condition and liquidity, and the development of the industries in which they operate are consistent with the forward-looking statements contained in this press release, those results or developments may not be indicative of results or developments in subsequent periods.



The forward-looking statements and information contained in this announcement are made as of the date hereof and Tereos undertakes no obligation to update publicly or revise any forward-looking statements or information, whether as a result of new information, future events or otherwise, unless so required by applicable securities laws.